

From: Bill Parish
To: rickbe@microsoft.com@inetgw,steveb@microsoft.com@i...
Date: 12/4/01 2:44pm
Subject: Microsoft Scheme Collapses Enron and Excite at Home

bcc: leading business journalists, regulators, pension managers and academics

Hello Steve.

This week I posted a series of "raw notes" regarding activities at Microsoft in the billparish.com report. The report, a work in progress, is now available on my website at www.billparish.com. This report is an excellent way for readers to get a genuine inside look at some of your not yet disclosed business strategies. The report also includes seven specific recommendations to help energize the technology sector and the economy in general.

I continue to be optimistic that you and Bill will want to get together and share a few ideas regarding how you might adopt a more win/win oriented approach and help stabilize the pension system. Please do not think that, given the strong tone of this report, I am unwilling to talk. This will be the first in a series of 10-13 reports.

One area examined in the report is your brilliant use of Paul Allen's enterprises to pry your way into new markets. It is astonishing that the DOJ did not consider any of this activity given that Allen is Microsoft's 2nd largest shareholder. One such Allen entity, Charter Communications, is the nation's 4th largest cable company and already positioned to convert most software and support to MSN based relationships. Similarly, Qwest has already converted all its high speed DSL in 14 Western States and renamed it MSN Broadband. Imagine that while at the same time you are using Cox, Comcast, Rogers Cable in Canada and other foreign cable entities to destabilize and either directly or indirectly take over AT&T broadband, the nation's largest cable system. How could a judge possibly approve the DOJ settlement with such activity occurring?

Due to the significance of the cable system, Parish & Company now formally supports a government bail out of AT&T broadband with the objective of maintaining competition in this most important industry. This would be an excellent point for a leading journalist to make. It is almost silly to be talking about a bailout of Enron, a company that should clearly be allowed to fail.

Other topics include discussions involving Microsoft's circles of influence and how your pyramid scheme is collapsing major companies in a variety of industries, in addition to being the root cause of the current economic slowdown. It can't be long before even Alan Greenspan starts seeing the staggering cost to productivity created by all the Windows based viruses such as "I love you", etc. And this product liability issue is but one small issue regarding your overall scheme.

One common sense strategy here regarding viruses would be for the states to organize and initiate massive product liability actions designed to recover support costs and force you to re engineer your products to prevent such viruses. You must be genuinely surprised that few of your competitors have realized that this is indeed your real vulnerability, not anti-trust actions.

Please do let me know if take exception to anything in the report Steve. Best regards.

Sincerely,

Bill

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